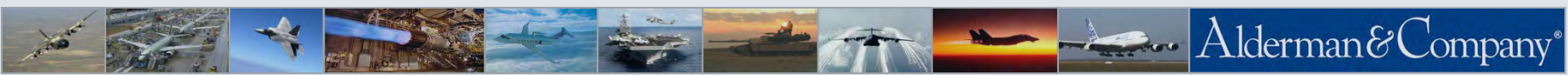


## Firm Overview

- Founded 2001
- Exclusively serving small privately owned and publicly traded companies in the aerospace and defense industry
- Services focused on protecting, maximizing and realizing stakeholder value

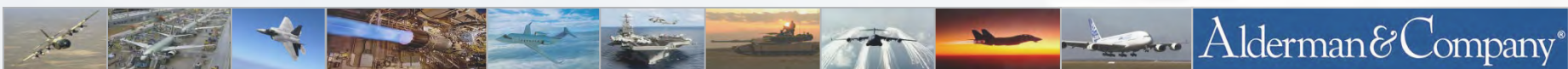




## Investment Banking

- Predominately sell-side M&A
- Many engagements include prior management consulting services
  - Creating substantial shareholder value
  - Delivered by Alderman & Company Consulting





## Overview

The **Alderman & Company**<sup>®</sup> group of companies:

### *Alderman & Company Capital, LLC*

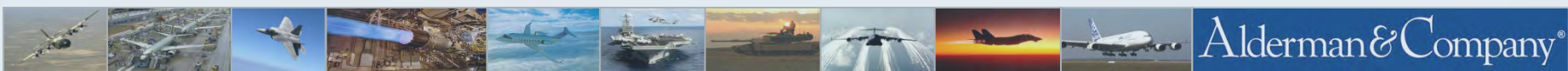
- Regulated entity
- Broker-Dealer registered with SEC
- Member FINRA
- Member SIPC

### *Alderman & Company Consulting, LLC*

- Non-regulated
- Management consulting







## Investment Banking Practice

- Predominately sell-side M&A
- Most, but not all, sale of entire business
- Many engagements include prior management consulting services
  - Creating substantial shareholder value
  - Delivered by Alderman & Company Consulting



# Management Consulting

- Engagements are related to creating stakeholder value, usually in preparation for a sale
- Coverage areas:
  - Governance & Compensation
  - Strategic Planning
  - Sales & Marketing
  - Operations
  - Accounting
  - Financial Restructuring
  - Compliance
  - Due Diligence Preparations



# Leadership



## William H. Alderman

William Alderman is the founder and President of the firm. During his 27-year career providing strategic and financial advice in the aerospace and defense industry, he has completed more than \$1 billion in mergers, acquisitions, and capital raising transactions. Early in his career, Mr. Alderman held senior positions in investment management, strategy, and finance in the aerospace and defense industry at General Electric. In the past, Mr. Alderman has served on the following corporate boards: the HM Bullard Company (a retail business owned by Mr. Alderman's family for 3-generations), UFC Aerospace, Cox & Co., and Breeze Eastern Corporation (AMEX: BZC). Currently, Mr. Alderman serves on the board of and is the Chairman of the Compensation Committee of DLH Corporation (NASD: DLHC), a services supplier to the United States Departments of Defense and Veterans Affairs. Mr. Alderman has held a number of non-profit board positions, including serving two terms as Chair of Trustees of the First Congregational Church of Ridgefield, founded in 1712. Mr. Alderman is a graduate of the J.L. Kellogg Graduate School of Management and Kenyon College. Mr. Alderman holds numerous securities industry licenses, including: 7, 24, 63, and 65. Mr. Alderman has been a pilot since 1984, holds an instrument rating with high performance and complex endorsements and currently owns and operates a single engine Piper aircraft. Mr. Alderman has been a member of the Wings Club of New York since 1992. Mr. Alderman frequently speaks at high profile aerospace and defense industry conferences in the United States and abroad, including the flagship annual Aviation Week and Speednews conferences. He has been quoted as an industry expert by Aviation Week, Bloomberg TV, CBS Marketwatch, USA Today, the Chicago Tribune, the Los Angeles Times, Reuters, and the Washington Post.



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